



IMPORTANT NEWS

Montage Homeowners,

Discount purchase agreements are now available with 3 vendors:

Hajoca Corporation – Plumbing, Heating and A/C parts & supplies
Desert Electric Supply – Electrical parts & supplies
Vista Paint – Paint and painting supplies

The agreements were developed by the President of the Coachella Valley HOA Presidents Council. They are available to member HOAs. Montage is a member of the Cathedral City Chapter of the Presidents Council.

I have completed the required application forms with each vendor and Montage + individual Montage homeowners are now eligible to buy under these agreements. Please note special requirements for each vendor below. These are wholesale distributors; they are not like Home Depot or Lowe's.

Hajoca Corporation – 682 Eugene Road, Palm Springs (in industrial complex across Gene Autry from Lowe's). They are a wholesale only distributor. They do not have a show room, only a counter and limited counter staff. They expect customers to know what they want when they come in. They charge 25 to 50% restocking charge on returned items. They may not even take back special order items. They suggest you do your shopping elsewhere (Home Depot, Lowe's, the web, etc.) before you come.

Identify yourself as a Montage at Mission Hills Homeowner and you will receive contractor pricing. If you encounter problems, ask to talk to the branch manager – Mike Cappuccio, office 760.327.1237, cell 760.677.7146 or call me - contact information in Newsletter.

Desert Electric Supply – 4605 E. Sunny Dunes Road (in industrial complex across Gene Autry from Lowe's) and at 75875 Velie Way, Palm Desert. They are a wholesale only distributor. They do not have a show room, only a counter and limited counter staff. They expect customers to know what they want when

they come in. They charge 25% restocking charge on returned items. They suggest you do your shopping elsewhere (Home Depot, Lowe's, the web, etc.) before you come.

NOTE: Along with many other items the Montage address fixtures are available there. They are Aero-Lite PLHN4. I paid \$16.04 for one last June, with house numbers and glue included (price may have changed since).

Identify yourself as a Montage at Mission Hills Homeowner and you will receive contractor pricing. If you encounter problems, ask to talk to the branch manager – Marcus Bannerman, office 760.327.1146 x258, cell 714.308.3102 or call me - contact information in Newsletter.

Vista Paint – 68956 Perez Road, Cathedral City. They do have a showroom. They are accustomed to dealing with the public as well as contractors. They have the Montage paint colors on file. Like any paint store they will not take back special mixed colors.

The Montage at Mission Hills account number is 668443. Use this number and you will receive contractor pricing approximately 30% below retail and more than that on their Acibond Exterior Flat and Exterior Semi-Gloss paints. If problems, ask to talk to the Field Sales Rep. Kris Walcott, office 760.202.2778, cell 760.481.9382 or call me - contact information in Newsletter.

Please enjoy this new benefit for being a Montage at Mission Hills homeowner.

Tom Tousignant, President
Montage Representative to the Cathedral City HOA Presidents Council